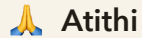


The collection at a glance



Atithi

Cash flow is not profit



Blindspot

You think you would spot the trap. You will fall for more than you think.



Cassette

Behavior is a decade you haven't lived.



Clockwork

Quality against the quota



Conflict

Your profile says what you prefer. The day measures what you do.



Déjà

You were there. Ask your memory.



Detour

*The plan is made at basecamp.
Everything true happens on the way.*



Escape

The clue was on the board. Someone had to say it out loud



Feedback

Good feedback is contextual



Greenlight

The org chart is not the map.



Guild

Everyone painted correctly. That was the problem.



Handoff

Delegation: the when, the whom, and the how



Hunch

Trust it. Except when you shouldn't.



IOU

Generosity is positive sum



Jargon

You reach for jargon more than you think.



Keystone

Complex problems are webs, not lists



Last Mile

The bullwhip effect



Mirror

Receiving feedback is the harder half



Moments

You do not get told who matters



Noise

The disagreement you never see.



Onus

The excuse is true. It was never the point.



Pie

Most deals are not a fixed pie



POSH

Where the line is, and what you would do about it.



Quorum

Awareness is not immunity



Relay

The fix is never on your own panel



So Farm, So Good

A season is a portfolio of bets



Troubled Waters

The tragedy of the commons



Voyage

Information is the cheapest thing on the shelf



Watermelon

When a measure becomes a target



Window

The window doesn't care about your plan.



X-Ray

You pay the most for the calls you make before you're sure.



You Know What I Mean

Shared context is built, not found



Zone

*Chase the number and the town bills
you for everything you ignored*